

Division of Procurement
Office of Finance
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

HUB Order Location: Main Store
Keyboard Search Non-Catalog Request

Contract Summary : Exercise Equipment, Accessories, Parts and Repairs (Wight Training Discounts.

Contract Term: 5/24/23 to 05/26/24

Buyer:

Stephanie Dorah
240-740-7538

Item Notes	Supplier	Category Code	Item Description	UOM	% Off
	EnerG Fitness & Wellness Solutions LLC 4400009694 Contact: Matthew Torggler, Telephone: 301-841-6721 E-mail: sales@energwellness.com	805.94		Percentage off	Call for quote
	Johnson Health Tech North America Inc. 4400009698 dba Matrix Fitness Contact: Monty Warsing E-mail: rob.colls@matrixfitness.com	805.94		Percentage off	Call for quote
	Heartline Fitness Products, Inc. 4400009697 7520 Standish Place, Suite 250 Rockville, MD 20855 Contact Jeff Shipman Telephone: (301) 921-0661 E-Mail: jeff@heartlinefitness.com	805.94		Percentage off	Call for quote
	Wellness Solutions, Inc. 4400009699 6614 James Madison Hwy Haymarket, VA 20169 Contact: Timothy L. Hipp Telephone: (540) 349-9080 E-Mail: thipp@wsifitness.com	805.94		Percentage off	Call for quote
	Promaxima Mfg., Ltd. 4400009700 5310 Ashbrook Drive Houston, TX 77081 Contact: Barrett Collins Telephone: 417-406-2127 E-Mail: bcollina@promaxima.com.	805.94		Percentage off	Call for quote

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Manufacturer	% Discount Set in Place	Contractor Name Contractor Number
PRECOR		EnerG Fitness & Wellness Solutions LLC 4400009694
AMTs	20.0%	
Ellipticals	20.0%	
Treadmills	20.0%	
Indoor Cycle	20.0%	
Air Rower	10.0%	
Air Runner	10.0%	
Air Bike	10.0%	
Bikes	20.0%	
Climber	20.0%	
Interval Treadmill	20.0%	
Consoles	20.0%	
Queenax	15.0%	
Selectorized	20.0%	
Plate Loaded	20.0%	
Functional Selectorized	20.0%	
Benches/Racks	20.0%	
Multi-stations	15.0%	
Core and Stretch	15.0%	
Catalog Items not listed above	20.0%	
Volume pricing above \$20,000+	2%	
Percentage Discount off Parts and Accessories	15%	
Labor Rate per hour (equipment repair): per hour	\$110	

PROMAXIMA		PROMAXIMA 4400009700
Treadmills	30%	
Ellipticals	30%	
Bikes	30%	
Alternative Cardio	30%	
Racks/Platforms	30%	
Selectorized Equipment	30%	
Multigym	30%	
Plate Loaded Equipment	30%	
Weights/Plates	30%	
Freeweight Equipment	30%	
Specialty	30%	
Catalog Items not listed above	30%	
Volume pricing above \$20,000+	0%	
Percentage Discount off Parts and Accessories	0%	
Labor Rate per hour (equipment repair): per hour	\$375.00	

STAIR MASTER		HEARTLINE FITNESS 4400009697
HIIT Rower	30.0%	
HIIT Bike	30.0%	
HIITMILL	30.0%	
HIITMILL (X)	30.0%	
HIIT UBE	30.0%	
HIIT Console	30.0%	
Gauntlet Step Mill	30.0%	
Free Climber	30.0%	
Box Master Tower	30.0%	
Box Master Quad	30.0%	
Box Master Tower with Base	30.0%	
Step Mill 3	30.0%	
Embedded Console	30.0%	
LCD Console	30.0%	
Catalog Items not listed above	30.0%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

STAR TRAC		HEARTLINE FITNESS 4400009697
Treadmills	37%	
Treadmills with embedded TV, Entertainment Feature Consoles	37%	
Bikes	32%	
Bikes with embedded TV, Entertainment Feature Consoles	32%	
Ellipticals	32%	
Ellipticals with embedded TV, Entertainment Feature Consoles	32%	
Integrated TV kits	32%	
E-Spinner	32%	
Trail Hiker	32%	
Versastrider	32%	
Cross Trainers	32%	
Cross Trainers with Embeded TV, Entertain Feature Consoles	32%	
Consoles	32%	
Max Rack	30%	
Catalog Items not listed above	30%	
Volume pricing above \$20,000+	2%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

OCTANE		HEARTLINE FITNESS 4400009697
Max Trainer	18.0%	
Zero Runner	17.0%	
Standing Ellipticals	17.0%	
Lateral Ellipticals	17.0%	

OCTANE (continued)		HEARTLINE FITNESS 4400009697
Recumbent Ellipticals	17.0%	
Functional Trainers	16.0%	
Catalog Items not listed above	16.0%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	12%	
Labor Rate per hour (equipment repair): per hour	\$135.00	

TKO		HEARTLINE FITNESS 4400009697
Dumbbells	25.0%	
Kettlebells	25.0%	
Olympic and Bumper Plates	25.0%	
Barbells	25.0%	
Heavy Bags/Speed Bags	25.0%	
Racks	25.0%	
Cardio Pump Sets	25.0%	
Airbike	25.0%	
Catalog Items not listed above	25.0%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

STAIR MASTER		HEARTLINE FITNESS 4400009697
HIIT Rower	30.0%	
HIIT Bike	30.0%	
HIITMILL	30.0%	
HIITMILL (X)	30.0%	
HIIT UBE	30.0%	
HIIT Console	30.0%	
Gauntlet Step Mill	30.0%	
Free Climber	30.0%	
Box Master Tower	30.0%	
Box Master Quad	30.0%	
Box Master Tower with Base	30.0%	
Step Mill 3	30.0%	
Embedded Console	30.0%	
LCD Console	30.0%	
Catalog Items not listed above	30.0%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

TRUE		HEARTLINE FITNESS 4400009697
Treadmills	21.0%	
Ellipticals	21.0%	
Bikes	21.0%	
Climbers	21.0%	
Selectorized	11.0%	
Functional Trainers	8.0%	
Composite Strength	11.0%	
Plate Loaded Racks and Benches	14.0%	
Multi Stations	16.0%	
Group Training Stations	6.0%	
True Stretch	14.0%	
True Stretch Golf	14.0%	
Console Options	16.0%	
Technology Partners	2.0%	
Catalog Items not listed above	11.0%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	12%	
Labor Rate per hour (equipment repair): per hour	\$135.00	

FREE MOTION		HEARTLINE FITNESS 4400009697
Genesis	20.0%	
Genesis DS	20.0%	
Live Axis	20.0%	
Selectorized Weight Line	20.0%	
Free Weights	20.0%	
Benches and Racks	20.0%	
Fitrig	20.0%	
Catalog Items not listed above	30.0%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

HAMMER STRENGTH		HEARTLINE FITNESS 4400009697
HD Elite	10%	
HD Athletic	10%	
Benches/Racks	10%	
Plate Loaded Equipment	10%	
Olympic Bars	10%	

HAMMER STRENGTH (continue)		HEARTLINE FITNESS 4400009697
Dumbbells	10%	
Plates	10%	
Catalog Items not listed above	10%	
Volume pricing above \$20,000+	2%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

SCHWINN		HEARTLINE FITNESS 4400009697
Indoor Group Cycles	30.0%	
Airdyne Bikes	30.0%	
Catalog Items not listed above	15.0%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

SCIFIT		HEARTLINE FITNESS 4400009697
Pro 1 Upper Body	20.0%	
Pro 2 Total Body	20.0%	
Pro 1000 Seated Upper Body	20.0%	

SCIFIT (continue)		HEARTLINE FITNESS 4400009697
Pro 1 Sport Standing Upper Body	20.0%	
Pro 2 Sport Total Body	20.0%	
Pro 1000 Sport Standing Upper Body	20.0%	
Stability Trainers	20.0%	
Recumbent Stepper	20.0%	
Pro 1 Upper Body	20.0%	
Pro 2 Total Body	20.0%	
Catalog Items not listed above	2.0%	
Volume pricing above \$20,000+	20.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

LIFE FITNESS		HEARTLINE FITNESS 4400009697
Treadmills	20%	
Treadmills with TV/Entertainment Consoles	20%	
Ellipticals	20%	
Elliptical with TV/Entertainment Consoles	20%	
Upright Bikes	20%	
Upright Bikes with TV/Entertainment Consoles	20%	

LIFE FITNESS (continue)		HEARTLINE FITNESS 4400009697
Recumbent Bikes with TV/Entertainment Consoles	20%	
Recumbent Bikes	20%	
Climbers	20%	
Rowers	20%	
Upper Ergometer	20%	
Selectorized Weight Line	10%	
Plate Loaded Weight	10%	
Cable	10%	
Multiuse	10%	
Benches/Racks	10%	
Consoles	10%	
Personal Viewing Screen Kit	10%	
Catalog Items not listed above	10%	
Volume pricing above \$20,000+	2.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

TRX		EnerG Fitness & Wellness Solutions, LLC 4400009694
TRX Bundles	15.0%	
TRX Training Tools	15.0%	
Rip Trainers	15.0%	
Anchoring and Gear	15.0%	
TRX Tactical	15.0%	
Catalog Items not listed above	15.0%	
Volume pricing above \$20,000+	0.0%	
Percentage Discount off Parts and Accessories	15%	
Labor Rate per hour (equipment repair): per hour	\$76.00	

MATRIX		Johnson Health Tech 4400009698
Weight Stations	35.0%	
Free Weights	35.0%	
Racks and Platforms	35.0%	
Plate Loaded Equipment	35.0%	
Treadmills	45.0%	
Steppers	45.0%	
Ellipticals	45.0%	
Performance Trainers	45.0%	

MATRIX (continue)		Johnson Health Tech 4400009698
Bikes	45.0%	
Cycles	45.0%	
Rowers	45.0%	
Technology	45.0%	
Personal Viewing Systems	45.0%	
Catalog Items not listed above	30.0%	
Volume pricing above \$20,000+	0.0%	
Percentage Discount off Parts and Accessories	25%	
Labor Rate per hour (equipment repair): per hour	\$160.00	

MAGNUM		Johnson Health Tech 4400009698
Free Weight Racks and Platforms	30.0%	
Functional and Performance Products	30.0%	
Multigym	30.0%	
Plate Loaded	30.0%	
Power Racks	30.0%	
Functional Trainers	30.0%	
Catalog Items not listed above	30.0%	
Volume pricing above \$20,000+	0.0%	
Percentage Discount off Parts and Accessories	25%	
Labor Rate per hour (equipment repair): per hour	\$160:00	

TECHNOGYM		Wellness Solutions, Inc. Contract 440000
Upright Bikes	20.0%	
Recumbent Bikes	20.0%	
Elliptical Cross Trainers	20.0%	
Treadmills	20.0%	
Rowers	20.0%	
Stair Climbers	20.0%	
Upper Body Trainers	20.0%	
Group Cycling	20.0%	
Selectorized	12.0%	
Plate Loaded	12.0%	
Multigyms and Cable Stations	12.0%	
Benches and Racks	12.0%	
Free-weights	12.0%	
Functional Training Equipment	12.0%	
Stretching/Flexibility Products	12.0%	
Consoles	12.0%	
Catalog Items not listed above	12.0%	
Volume pricing above \$20,000+	3.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$95.00	

SPORTS ART		Wellness Solutions, Inc. 4400009699
Treadmill	30%	
Cross-trainer	30%	
Elliptical	30%	
Upright	30%	
Recumbent	30%	
Selectorized Line	20%	
Catalog Items not listed above	15%	
Volume pricing above \$20,000+	2%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$95.00	

KEISER		Wellness Solutions, Inc. 4400009699
Indoor group cycles	14.0%	
Total Body Trainer	12.0%	
Wheelchair Accessible Body Trainer	12.0%	
Racks/Benches	12.0%	
Functional Training Equipment	12.0%	
Catalog Items not listed above	12.0%	
Volume pricing above \$20,000+	5.0%	
Percentage Discount off Parts and Accessories	10%	
Labor Rate per hour (equipment repair): per hour	\$95.00	

CONCEPT2		Wellness Solutions, Inc. 4400009699
Dynamic Indoor Rower	12%	
Model E Indoor Rower	12%	
Model D Indoor Rower	12%	
Performance Monitors	12%	
Catalog Items not listed above	12%	
Volume pricing above \$20,000+	2%	
Percentage Discount off Parts and Accessories	15%	
Labor Rate per hour (equipment repair): per hour	\$95.00	

WOODWAY		Wellness Solutions, Inc. 4400009699
All Fitness Sport Treadmills	5.0%	
Curve/Eco Mills Motor less Treadmills	5.0%	
Balance Stability Machines	5.0%	
Catalog Items not listed above	5.0%	
Volume pricing above \$20,000+	5.0%	
Percentage Discount off Parts and Accessories	5.0%	
Labor Rate per hour (equipment repair): per hour	\$95.00	